



## Radiology Imaging Associates

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May 11, 2010

Steven Baker  
President  
RevPay LLC  
Parker, Colorado

Steve,

I wanted to send you a note to tell you how pleased I am with RevPay.

When we implemented the program in Mid-March, you said RevPay would get results, but I didn't realize how right you were. As of this date (less than two months on the system), we've collected over \$400,000 of the \$550,000 in old AR we uploaded to RevPay, from half of the associated accounts!

My staff never could had called all of those patients and collected that money without your help. Some of this AR was up to 15 months old, and over time much of it would have been sent to the collection agencies. We're thrilled to have brought this "found" money in our own, using our own messaging, instead of having to send this to the collection agencies.

The best news is that while we're only about 45 days into our new 90-day collections campaign with RevPay, we've experienced a 33% increase in our payments from patients with outstanding balances. We've never had such collection success, and we've done it while keeping the cost of our patient-pay collection staff level and with the same four people.

I will be glad to recommend and endorse RevPay. It *works!*

Very Best Regards,

A handwritten signature in black ink, appearing to read "Scott Melcher", written in a cursive style.

Scott Melcher, CPA, CVA  
Chief Financial Officer  
Radiology Imaging Associates  
Clinton, Maryland